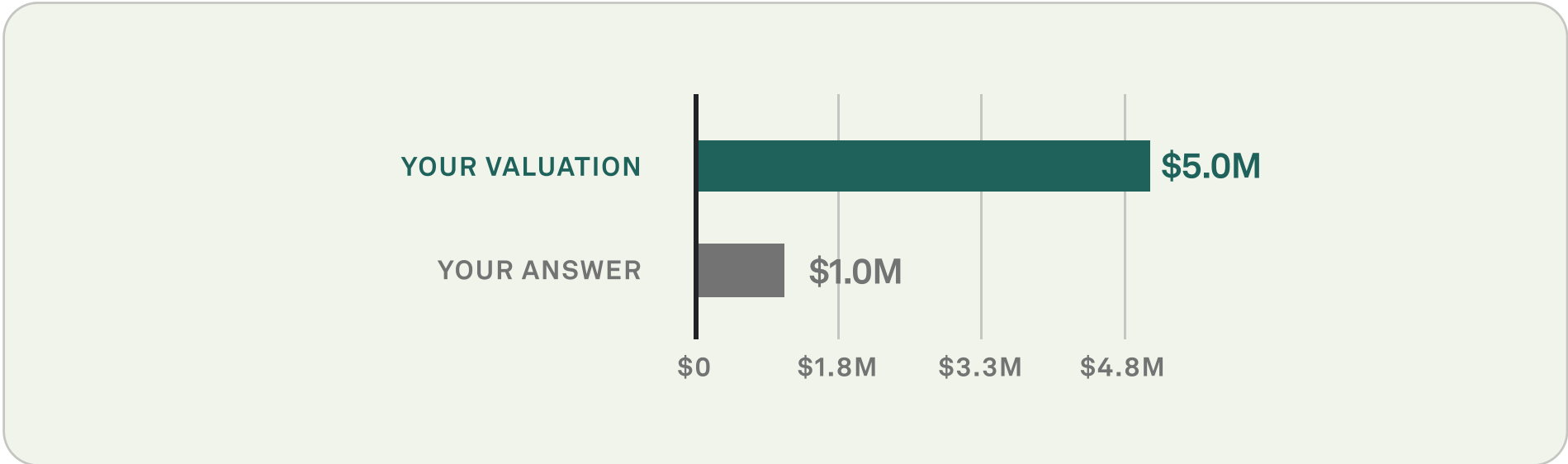


# Valuation Report for Acme Construction


DATA AS OF JANUARY 31, 2024


\$5,000,000

Your valuation is about right or higher than you thought! 🎉





## A Look Inside Your Valuation 🔍









LATEST TRAILING 12 

Feb 2023 - Jan 2024



BUYER SBA LOAN ELIGIBILITY 

Potential

Revenue	\$5,052,832	
Cost of Sales	\$4,031,717	
Operating Expenses	\$625,870	
Adjustments	\$214,475	
Adjusted Cash Flow	\$609,720	
Cash Flow Multiple	8.2X	

## Recent Sales Comparables

Here are three similar sold businesses to help you compare apples to apples. 🍏🍏

Other Building and Construction Businesses	Construction	Other Building and Construction Businesses
LOW	SIMILAR	HIGH
CASH FLOW MULTIPLE 2.0X	CASH FLOW MULTIPLE 2.3X	CASH FLOW MULTIPLE 6.2X
Sold for: \$289K in 2010	Sold for: \$1.1M in 2008	Sold for: \$2.5M in 2014
Revenue: \$299K	Revenue: \$1.7M	Revenue: \$6.6M
Cash Flow: \$147K	Cash Flow: \$472K	Cash Flow: \$404K
Gross Profit Margin: 21.5%	Gross Profit Margin: 27.8%	Gross Profit Margin: 6.1%

## Learn More About Why Owners Sell With Baton



### Make 10% more on your sale

Typical brokers collect 15% in fees. We take just 6% so you can get fairly compensated for your life's work.



### Get to the closing table faster

Our Acquisition Advisors leave no stone unturned in their outreach and provide consistent support along the way.

Book a call with us to discuss your valuation and what selling might look like for you.

BOOK A CALL